



LONGO

your one source
for electrical-
mechanical components....
motors, pumps, drives,
switchgear or...

More and more companies are
utilizing Longo's resources as their
own "company store"

Whether you are a multi-plant or a
single plant operation, we can be
your off-site warehouse, parts bin
or service center. Working
together, Longo can anticipate
your needs. Take advantage of
Longo to eliminate on-site
inventory problems such as:

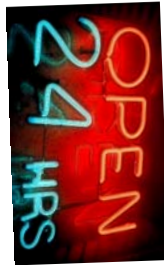
- Excessive and out of balance stock
- Out dated, inefficient components
- Tying up cash in unused inventory
 - Guessing about backup units
- Confusing and annoying multiple
vendor paperwork



WHARTON CENTER
One Harry Shupe Blvd.
Wharton, NJ 07885
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ADDITIONAL FACILITIES:
New York, NY 212-929-9200
Linden, NJ 908-000-000

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LONGO: Your Company Store

LONGO
One Harry Shupe Blvd.
PO Box 511
Wharton, NJ 07885



Your
Company
store

**We sell
motors, pumps, adjustable
drives,
soft starts, fans, switchgear,
transformers
and smarts.**

LONGO
Since 1945...

“Not just motors anymore...”



is evident by the expanding range of products and services Longo can provide to your company.

MOTORS



**Including:
Retrofit, Custom
Installation
and Payback Analysis**

**FRACTIONAL TO
10,000 HP
COMPLETE STOCK
OF NEMA FRAME**

● Longo distributes a broad range of motors that can match your demands. Our in-house motor associates can meet any power, frame and RPM specs. This also means we can provide you

with recommendations based on your budget, usage, load, duty cycle, etc.

● Longo participates in numerous energy rebate programs. We can quickly determine rebates and prepare a payback analysis for you to see your savings in black and white. One of Longo's Advantages is our ability to merge new equipment with existing energy systems or even

develop complete upgrades through our engineering staff.

● Longo can ensure the retrofit of new motors will match the footprint, centerline and other dimensions through custom designed bases and components.

**DISTRIBUTOR FOR:
LEESON
RELIANCE
SIEMENS
TECO
USEM
WORLDWIDE**

PUMPS & MECHANICAL SEALS



**SMALL
SUBMERSIBLES TO
15,000 GPM
VERTICAL TURBINES**

MECHANICAL SEALS

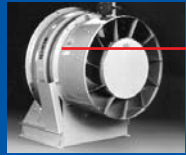
● Longo's expertise in pumps means they are properly matched to the system requirements. Misapplied, oversized or undersized pumps wear out far too soon. Longo can provide pumps for these applications plus any custom needs you may have.

- END SUCTION TO MULTI-STAGE
- HORIZONTAL SPLIT CASE
- VERTICAL TURBINES
- MIX-FLO VERTICALS
- SUBMERSIBLE
- GRINDERS/VORTEX/DRY PIT

● Delta Mechanical Seals are simple in design, easy to install and highly effective.

**DISTRIBUTOR FOR:
AMERICAN MARSH
BELL & GOSSET
DELTA
ITT ROBOT
J-LINE**

FANS



**SMALL COMMERCIAL
UNITS TO
BOILER DRAFT FANS**

Longo offers a complete selection of fans for almost any application, plus ancillary components such as variable speed drives to maximize an efficiency.

- COOLING TOWERS
- CLEAN ROOM FANS
- SMOKE CONTROL FANS
- AERATION/DEAERATION
- DRYING /HUMIDIFICATION
- HEATING/COOLING
- INDUSTRIAL BOILER PKGS
- VARIABLE PITCH FANS

**DISTRIBUTOR FOR:
AEROVENT**

DRIVES, SOFT-STARTS, COMBINATION STARTERS



**LOW AND MEDIUM
VOLTAGE UNITS
FOR ALL
APPLICATIONS**

To support our motors and other equipment, Longo has added a range of drives and starters.

We can provide units to your specs or make recommendations based on your

specific load, speed, and startup requirements. With extensive expertise and as a distributor for several of the country's leading manufacturers, we can find solutions to even the most complex situations.

**DISTRIBUTOR FOR:
CUTLER-HAMMER
SIEMENS
ACTECH
RELIANCE**

SWITCHGEAR



**SWITCHGEAR,
CIRCUIT BREAKERS
AND TRANSFORMERS**

Upgrading your electrical controls is vital for safety and continuity of service. Longo can provide direct replacement of worn components or work with you to integrate new, more sophisticated

equipment. Longo can supply equipment up to 100,000 volts and the downline components to ensure that this power is safely distributed for maximum efficiency and compliance.

**DISTRIBUTOR FOR:
CUTLER-HAMMER
SIEMENS**

POWER TRANSMISSION



**SPEED REDUCERS,
LOAD MONITORS**

● Cycodial speed reducers are unique in design and function compared to older mechanical reducers. Compact and efficient they are the economical choice for simplicity and longevity.

● Digital load monitors detect and protect from over- or under-loaded situations regardless of the source.

**DISTRIBUTOR FOR:
DARALI
EMERSON POWER
SEW EURODRIVE**