



Longo is a privately-owned company that has grown and prospered for sixty years by providing our customers with quality service, whether new equipment sales or repair.

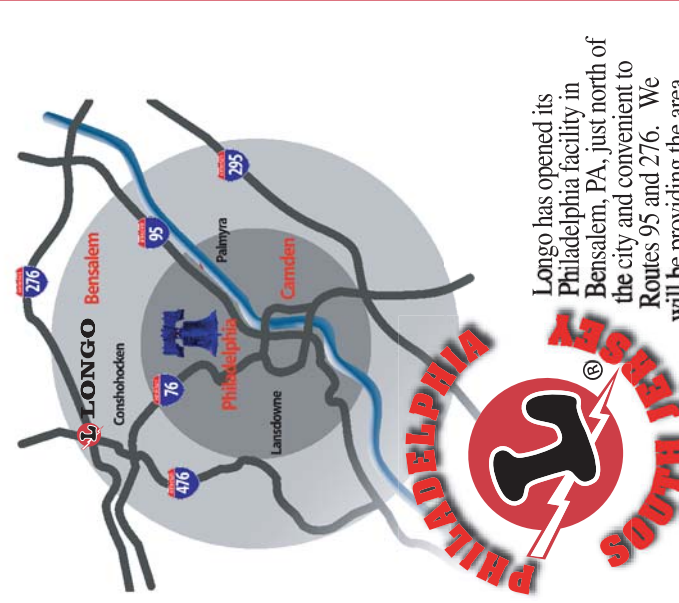
Our customers are from Massachusetts to Delaware, including New Jersey and New York. We service these accounts from our facilities in Wharton, NJ; Linden, NJ; New York, NY and now...*Philadelphia, PA.*

To get a better idea of our capabilities we have outlined the products and services we can provide to you and your facility. Longo is also associated with and distributor for many world class manufacturers. All this gives you better choices and the exact fit and function you need.

We welcome you to experience the Longo Advantage, the reason more and more people are utilizing Longo as their resource for superior electrical-mechanical sales and service.

*Joseph M Longo*  
PRESIDENT

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Longo has opened its Philadelphia facility in Bensalem, PA, just north of the city and convenient to Routes 95 and 276. We will be providing the area with the same quality and scope of electrical-mechanical sales and service that we have been doing for the past 60 years.

Staffed to meet the demands of the Philadelphia, South Jersey, and the whole Delaware Valley market, our new facility will also be able to draw on the assets of our other three Longo locations should you experience an extraordinary event or demand. As a Longo customer you can be comfortable in knowing that you have a supplier with the depth and experience to provide peace of mind when you need our services.

*Now, for the first time, you have all the Longo Advantages right here in your own backyard.*



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WHARTON, NJ LINDEN, NJ NEW YORK, NY  
[www.elongo.com](http://www.elongo.com) [info@elongo.com](mailto:info@elongo.com)



**Take advantage of a new electrical-mechanical resource right here in the Philadelphia area.**



1 Harry Shupe Blvd.  
Wharton, NJ 07885

MOTORS PUMPS SWITCHGEAR FANS DRIVES

Bringing the  
**Longo Advantage**  
to  
**Philadelphia**



Since 1945

PRESORTED  
STANDARD  
U S POSTAGE  
PAID  
E. HANOVER, NJ  
PERMIT NO. 5

**It's time to eliminate the frustration.... of working with 2, 3, or more suppliers, the missed communication and the maze of invoices after the job is done.**

As the largest electrical-mechanical sales and service company in the Tri-State area, we provide a **complete** range of electrical-mechanical products and services to our customers from the incoming **line** to the driven **load**.

**A few examples of the Longo Advantage...**

- ISO 9001 certification which raises Longo's level of performance to meet the most stringent standards
- Temperflex®, a proprietary VPI epoxy winding protection is part of our 3 year electrical warranty on all rewinds
- 24/7 response to emergency situations 365 days a year
- Proprietary acid etching technique to rejuvenate laminations vs. replacing them.
- Reverse engineering. Downtime is too costly to wait a



week or two for a new shaft or specialized coupling. Longo engineering is capable.

-Pump test tank insures performance to manufacturers standards

-Computerized relay calibration, utilizing state of the art equipment

-Paper work. Reports and keeping our customers up to speed has become almost as important as the work itself.

**Whether you need a Predictive Maintenance survey, pump extraction from an impossible location or a re-engineered shaft on an emergency motor repair.... Longo does it right and does it all...and does it professionally.**

**PRODUCTS AND SERVICES**

**MECHANICAL SERVICE**

- \*Pumps (Centrifugal-Submersible Vertical Turbine)
- \*Pumps (Boiler Feed)
- \*Mechanical Seals
- \*Fans and Blowers
- \*Gearboxes
- \*Clutches

**NEW EQUIPMENT SALES**

- \*Motors & Generators
- \*Pumps
- \*Fans & Blowers
- \*Switchgear
- \*Motor Controls
- \*Power Transmission
- \*Mechanical Seals

**FIELD SERVICE**

- \*Laser Alignment
- \*Electrical Troubleshooting
- \*Fan Service & Repair
- \*Fan Balancing
- \*Rigging
- \*24 Hour Service
- \*Relay Testing
- \*Breaker Testing

**ENGINEERING SERVICES**

- \*Turnkey Projects- Line to Load
- \*Switchgear
- \*Variable Speed Drives
- \*Circuit Breaker Retrofitting
- \*Predictive/Preventive Maintenance Programs
- \*Transformers
- \*Vibration
- \*Infrared Surveys
- \*Oil Analysis

**MOTOR & GENERATOR SERVICE**

- \*AC to 15,000 HP/DC to 7,500 HP
- \*VPI Epoxy
- \*UL Explosion-Proof Recertification #69158
- \*Water Immersion Sealed Systems
- \*3 Year Warranty

**WORLD CLASS SUPPLIERS**

- Siemens
- Cutler-Hammer
- Weir/Floway
- US Motors
- Ruhrpumpen
- TECO
- Lenze
- Leeson
- Grindex-Robot
- AeroVent/  
Twin City Fans

